

## ADVISER PROFILES

This Adviser Profile is issued by Safeguard Insurance Solutions Pty Ltd (“**Safeguard**”) AFSL No. 300085 and is to be read in conjunction with the Financial Services Guide.

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**Jack Hamilton** *BBA (Curtin), Diploma Financial Services (Broking), QPIB*  
*Director*

**Jack Hamilton** Authorised Representative No. 263121 and Austlife Holdings Pty Ltd (“Austlife”) Authorised Representative No. 244425 are authorised representatives of Safeguard. Jack is a director of Safeguard and Austlife. He is also a shareholder of Safeguard and Austlife through his associated entities. He is remunerated by way of salary and is entitled to profit share arrangements.

Unit 10/152 Balcatta Road, BALCATTWA 6021 Ph: (08) 9273 1377 Fax: (08) 9273 1344 Email: [jack@safeguardinsurance.com.au](mailto:jack@safeguardinsurance.com.au)

Jack was a founding director of the company in 2006 and has been in the industry since 1999. Jack’s business and insurance qualifications coupled with over 18 years experience in the industry stands him in good stead to handle all facets of clients’ insurance needs.

Jack is authorised by Safeguard to provide advice and deal in financial products in the following products to wholesale and retail clients:

- **General Insurance products**

Jack is also a director and shareholder, via Jack’s associated entity, of Safeguard Wealth Pty Ltd. Safeguard Wealth Pty Ltd (Corporate Authorised Representative number 1243122) is authorised by Financial Wisdom Ltd (AFSL number 231138) to provide life insurance and superannuation advice. Jack may refer you to Safeguard Wealth for life insurance and superannuation purposes. As Jack’s associated entity is a shareholder of Safeguard Wealth, Jack may benefit from the referrals in the form of shareholder dividends if Safeguard Wealth is profitable.

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**Paul Stevens** *Bsc (Hons), PhD*  
*Director*

**Paul Stevens** Authorised Representative No. 1252633 and Kingsley Asset Pty Ltd (“Kingsley Asset”) Authorised Representative No. 302709 are authorised representatives of Safeguard. Paul Stevens is a director of Safeguard and Kingsley Asset. He is also a shareholder of Safeguard and Kingsley Asset through his associated entities. He is remunerated by way of salary and is entitled to profit share arrangements.

Unit 10/152 Balcatta Road, BALCATTWA 6021 Ph: (08) 9273 1384 Fax: (08) 9273 1344 Email: [pauls@safeguardinsurance.com.au](mailto:pauls@safeguardinsurance.com.au)

Prior to joining Safeguard in September 2016, Paul had a career in Medical Research and in the Healthcare industry working for the WA Health Department. Paul is Tier 1 Accredited and manages a portfolio of small to medium clients.

Paul is authorised by Safeguard to provide advice and deal in the following products to wholesale and retail clients:

- **General Insurance products**
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**John Hamilton** *Diploma Financial Services (Broking), QPIB*  
*Director*

**John Hamilton** Authorised Representative No. 263139 and Austlife Holdings Pty Ltd Authorised Representative No. 244425 are authorised representatives of Safeguard. John is a director of Safeguard and Austlife and he is remunerated by way of salary.

Unit 10/152 Balcatta Road, BALCATTWA WA 6021 Ph: (08) 9273 1373 Fax: (08) 9273 1344 Email: [john@safeguardinsurance.com.au](mailto:john@safeguardinsurance.com.au)

John was a founding director of the company in 2006 and has over 45 years of insurance experience and earned a reputation for delivering professional service with a high attention to detail.

John is authorised by Safeguard to provide advice and deal in the following products to wholesale and retail clients:

- **General Insurance products**
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**Louise Wheeler** *ANZIIF (Snr Assoc), Diploma Financial Services (Broking), CIP*  
*Account Executive*

**Louise Wheeler** Authorised Representative No. 1240292 and Austlife Holdings Pty Ltd Authorised Representative No. 244425 are authorised representatives of Safeguard. She is remunerated by way of salary by Austlife Holdings Pty Ltd.

Unit 10/152 Balcatta Road, BALCATTWA WA 6021 Ph: (08) 9273 1372 Fax: (08) 9273 1344 Email: [louise@safeguardinsurance.com.au](mailto:louise@safeguardinsurance.com.au)

Louise joined the industry in 2009 and assists Jack in managing a portfolio of small to medium clients.

Louise is authorised by Safeguard to provide advice and deal in the following products to wholesale and retail clients:

- **General Insurance products**
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**Paul Brady**  
*Account Executive*

**Paul Brady** Authorised Representative No. 1249130 and Austlife Holdings Pty Ltd Authorised Representative No. 244425 are authorised representatives of Safeguard. He is remunerated by way of salary by Austlife Holdings Pty Ltd.

Unit 10/152 Balcatta Road, BALCATTWA WA 6021 Ph: (08) 9273 1352 Fax: (08) 9273 1344 Email: [paul@safeguardinsurance.com.au](mailto:paul@safeguardinsurance.com.au)

Paul joined the industry in 2006 and is Tier 1 Accredited. Paul assists Jack in managing a portfolio of small to medium clients.

Paul is authorised by Safeguard to provide advice and deal in the following products to wholesale and retail clients:

- **General Insurance products**
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**Naomi Jennings**  
*Account Executive*

**Naomi Jennings** Authorised Representative No. 341700 and Kingsley Asset Pty Ltd Authorised Representative No. 302709 are authorised representatives of Safeguard. She is remunerated by way of salary by Kingsley Asset Pty Ltd.

Unit 10/152 Balcatta Road, BALCATTWA WA 6021 Ph: (08) 9273 1382 Fax: (08) 9273 1344 Email: [naomi@safeguardinsurance.com.au](mailto:naomi@safeguardinsurance.com.au)

Naomi joined the industry in 2007 and is Tier 1 Accredited. Naomi assists Paul in managing a portfolio of small to medium clients.

Naomi is authorised by Safeguard to provide advice and deal in the following products to wholesale and retail clients:

- **General Insurance products**
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## *Marina Heath*

*Assistant Broker*

**Marina Heath** Authorised Representative No. 1259476 and Austlife Holdings Pty Ltd Authorised Representative No. 244425 are authorised representatives of Safeguard. She is remunerated by way of salary by Austlife Holdings Pty Ltd.

Unit 10/152 Balcatta Road, BALCATTWA WA 6021 Ph: (08) 9273 1350 Fax: (08) 9273 1344 Email: [marina@safeguardinsurance.com.au](mailto:marina@safeguardinsurance.com.au)

Marina has worked in the financial services industry for over 10 years in various roles and is Tier 2 Accredited. Marina joined Safeguard in June 2017 and assists the broking team in managing a portfolio of small to medium clients.

Marina is authorised by Safeguard to provide advice and deal in the following products to retail clients:

- **General Insurance products excluding Personal Accident and Illness**

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## *Cherie Beasley*

*Assistant Broker*

**Cherie Beasley** Authorised Representative No.1261868 and Austlife Holdings Pty Ltd Authorised Representative No. 302709 are authorised representatives of Safeguard. She is remunerated by way of salary by Austlife Holdings Pty Ltd.

Unit 10/152 Balcatta Road, BALCATTWA WA 6021 Ph: (08) 9273 1371 Fax: (08) 9273 1344 Email: [cherie@safeguardinsurance.com.au](mailto:cherie@safeguardinsurance.com.au)

Cherie has been in the general industry since 2004 and is Tier 1 Accredited. Cherie joined Safeguard in Feb 2018 and assists the broking team in managing a portfolio of small to medium clients.

Cherie is authorised by Safeguard to provide advice and deal in the following products to wholesale and retail clients:

- **General Insurance products**
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